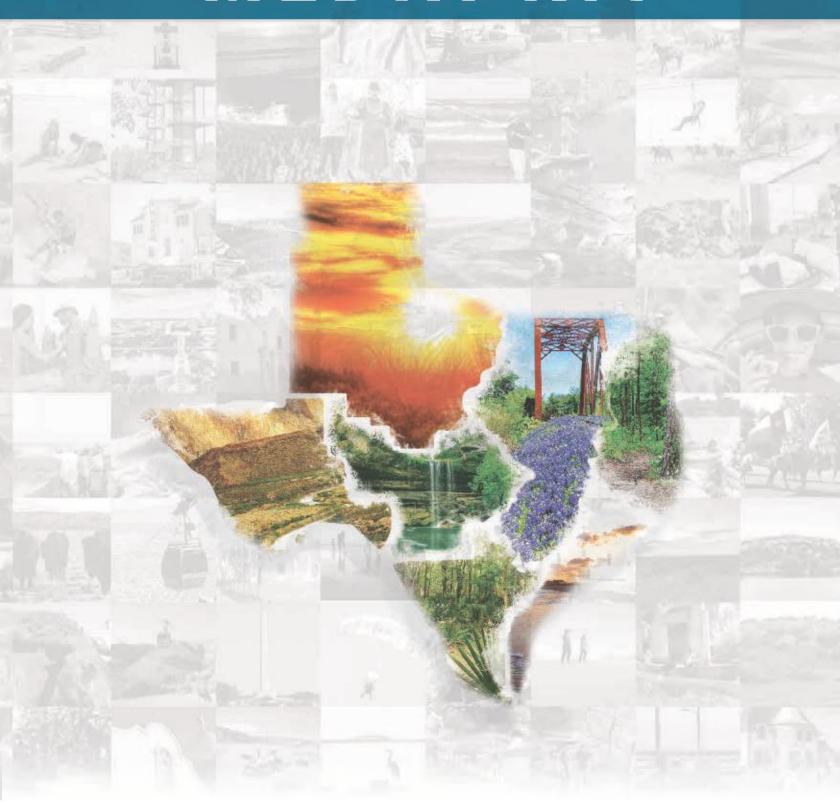


# MEDIA KIT





#### FIND THE TRAVELERS THAT ARE TRYING TO FIND YOU.

Be a part of a great travel resource that works to drive traffic, cultivate qualified leads and bring visitors to you. Have your message be seen by more than 2 million travelers on TourTexas.com.



#### **AVERAGE ANNUAL TOUR TEXAS WEBSITE STATISTICS**

2023

SESSIONS

2,014,446

PAGEVIEWS

7,923,043

#### **Audience Overview**

62%

Traffic from Texas and Feeder States

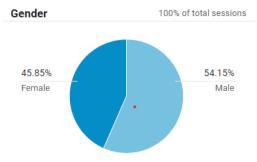
76%

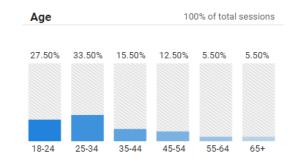
Traffic from Organic Searches

10:43 Average Time on Site

16%

**Direct Traffic** 







## **Organic Search Results**

2023

Total clicks 1.04 M

Total impressions 94.2 M

Average CTR 1.2%



**(-)** 

4:46

Average time on page

Links to TourTexas were clicked on more than 1 million times from organic search results

TourTexas content appeared more than 94 million times in search results

The average click-through rate is nearly double the benchmark for display ads

## **CLIENT CONTENT/USER ENGAGEMENT STATISTICS**

## Total Reach

2023



Apps & Social 195,816



clicks to CLIENT Slideshow

17,726



clicks to
CLIENT
Ticketing & Book Now

61,908



CLIENT
Website & Newsletter

40,109



1,511,683

### **Actions Triggered**

2023

Out Of Our

1,565,332

Site Users





68%

Secondary Content Engagement





## **ALL INCLUSIVE CONTENT PLAN**

It has never been easier to market your destination to potential Texas travelers. Our all-inclusive content plan combines content, referrals to your site and social media accounts, and leads from postal requests and PDF downloads to provide a comprehensive solution to your digital marketing needs.

## **INCLUDES**

- ★ 4 SEO-rich content pages written by us and approved by **you**
- → Postal Leads\*: generated from specific requests for your brochure to include: name, address, email
- ★ Your downloadable PDF brochure/guide
- ★ Leads generated from postal requests and downloads of **your** PDF guide emailed weekly and/or accessed by you 24/7.
- ★ Links to download **your** app
- ★ Links to **your** Booking & Ticketing pages

### All-Inclusive Content Plan Rate - \$4,476

Effective Nov 1, 2022

- ★ Your images displayed in an extensive slideshow
- ★ Your video via a link to your own YouTube video (if available)
- ★ Link to **your** newsletter sign-up page
- ★ Links to **your** website
- ★ Enriched Engagement Reports providing ROI measurements as well as statistics highlighting **your** performance – that can be accessed by you 24/7
- ★ Upload all of your events in a single excel file or XML feed

## TOUR TEXAS



# WE PROVIDE DEEPER ENGAGEMENT WITH YOUR SOCIAL MEDIA

TourTexas.com links directly to your social media!









\*Requires fulfillment commitment. You must have a brochure or pamphlet and agree to mail them out to requesters of information on your product.





## **EVENTS & ATTRACTIONS**

With OVER TWO MILLION VISITORS and NEARLY SEVEN MILLION PAGE VISITS each year, TourTexas.com continues to provide extensive digital engagement to more Texas attractions and events than any other independent website in the country.

## **INCLUDES**

- ★ 2 SEO-rich content pages written by us and approved by you
- ★ Your downloadable PDF brochure/guide
- ★ Your video via a link to your own YouTube video (if available)
- ★ Link to **your** newsletter sign-up page
- ★ Links to **your** website
- ★ Link to **your** ticketing page
- ★ Links to download **your** app

#### **Events & Attractions Plan Rate - \$1,242**

Effective Nov 1, 2022

- ★ Your images displayed in an extensive slideshow
- ★ Enriched Engagement Reports providing ROI measurements as well as statistics highlighting your performance accessed by you 24/7
- ★ Leads generated from your PDF downloads of your guide to include: name, email & zip code
- ★ Upgrade! Add Postal Leads\* generated from specific requests for your brochure to include: name, address, and email - \$250

## TOUR TEXAS



# WE PROVIDE DEEPER ENGAGEMENT WITH YOUR SOCIAL MEDIA

TourTexas.com links directly to your social media!









\*Requires fulfillment commitment. You must have a brochure or pamphlet and agree to mail them out to requesters of information on your product.





## **ACCOMMODATIONS**

Market your hotel or resort on the #1 Independent Texas Travel Website.

When your content is part of TourTexas.com, travelers are able to immediately associate your accommodation as a quality option to consider for their next vacation.

## **INCLUDES**

- ★ 2 SEO-rich content pages written by us and approved by **you**
- ★ Links to **your** website
- ★ Link to **your** booking page
- ★ Link to **your** newsletter sign-up page
- ★ Links to download **your** app
- ★ Slideshow of **your** property images
- ★ Your video via a link to your own YouTube video (if available)



TEXAS HOTEL & LODGING ASSOCIATION MEMBER RATE - \$923

Accommodations Plan Rate - \$1,242

Effective Nov 1, 2022

- **Your** downloadable PDF brochure/guide
- ★ Leads generated from your PDF downloads of your guide to include: name, email & zip code
- ★ Postal Leads\*: generated from specific requests for your brochure to include: name, address, email
- ★ THLA/aRes Travel Widget: located directly on the accommodations landing page
- ★ Enriched Engagement Reports providing ROI measurements as well as statistics highlighting **your** performance – that can be accessed by you 24/7

## TOUR TEXAS



# WE PROVIDE DEEPER ENGAGEMENT WITH YOUR SOCIAL MEDIA

TourTexas.com links directly to your social media!









\*Requires fulfillment commitment. You must have a brochure or pamphlet and agree to mail them out to requesters of information on your product.





## **RATES**

TourTexas.com Average Annual Traffic 2022 Sessions: 2,274,608 | Page views: 7,627,781

Content Plan (Annually)	Effective Nov 1, 2022 \$ <b>4,476</b>	Hot & Happening Newsletter (100,000	) monthly)
Accommodations Plan (Annually)	Effective Nov 1, 2022 \$1,242	Exclusive Banner	\$900
Attractions/Events Plan (Annually)	Effective Nov 1, 2022 \$1,242	Featured Event	\$770
Homepage Placements		Standard Event	\$595
Destination Spotlight	\$726	Social Promotion	\$1,200
Featured Video	\$927	eNewsletter (100,000 twice monthly)	
Banners		Exclusive Banner	\$900
Homepage Med. Rectangle 25		Featured Spotlight	\$1,620
Half-Page 25		Featured Placement	\$990
Leaderboard 25		Header Image	\$725
Map Sponsor	\$1,600	Texas Road Trips eNewsletter 100k	
App Sponsor (per quarter)	\$1,500	Audience Acquisition Targeting	\$5,000
Contest PLUS Banner	\$2,750	Newsletter Targeting	\$2,050



## ATTRACT AND ENGAGE WITH MORE TEXAS TRAVELERS

When your content is a part of TourTexas.com, not only are travelers able to immediately associate your destination, attraction, accommodation or event as a quality option to consider for their next vacation, but you have the ability to quickly engage with those who request information directly from you.

TourTexas.com provides advertisers with the opportunity to receive leads from opt-in travelers — including coveted email addresses.

Additional engagement includes click-thrus to your website and social media, sign-ups for your newsletter, page views of your content, views of your video and links to your booking and ticketing pages.

Web banners are sold in specific impression-increments which are scheduled to be delivered in a 30-day period. In the event that the impressions are not delivered in 30 days, banners will run until the contracted number of impressions are delivered. Limit of 6 banners in each position may be purchased for each product/service in a 12-month period.







## **DESTINATION SPOTLIGHT**

Set your destination apart from the crowd and focus your marketing efforts on the homepage of TourTexas.com. The Destination Spotlight has prime placement on the homepage and is limited to four participants monthly.



#### **♦** SPOTLIGHT TEXAS

#### Lubbock

Travel deep into the plains of West Texas to visit Lubbook, a dynamic city with a fascinating arts scene and some of the best wineries in the state

View Video »

Order Brochure »

More Information »

- ★ Prime placement on the TourTexas.com homepage
- ★ Also appears at the top of the Destinations landing page.
- ★ Limited to four participants monthly
- ★ Requires a TourTexas.com content plan
- ★ Participation is limited to four placements per organization annually
- ★ \$726 each monthly







## **FEATURED VIDEO**

Seeing is believing ... engage users instantly with your video in this high-impact position on the homepage of TourTexas.com. A limited number of positions available monthly.



- ★ Appears above the fold on the TourTexas.com homepage
- ★ Also appears at the top of the main Texas Travel Videos page
- ★ Limited to four participants monthly
- ★ Requires a TourTexas.com content plan
- ★ Participation is limited to four placements per organization annually
- ★ \$927 each monthly







### **ENEWSLETTER**

The TourTexas.com eNewsletter is sent to those who have opted in and requested information on Texas-based travel.

#### Broadcasts delivered to 100,000 Texas travelers twice monthly



breweries, a stein hoist competition, cooking sessions pairing Texas chefs with beer. Texas music, food, and more. The awards dinner Friday evening will be held at Altstadt Brewery while the festival on Saturday will be held on beautiful Market Square in historic, downtown Fredericksburg, Texas. Mark your

Learn More

calendars and Join us.

#### **HEADER IMAGE**

This purely editorial image is the first thing readers see when they open the newsletter, making it the perfect placement to highlight your destination or event.

#### **FEATURED SPOTLIGHT**

This exclusive position is the "main attraction" of each eNewsletter and includes 2 images, creative copy, logo and links.

#### **EXCLUSIVE BANNER**

As the only advertising banner in each edition of the TourTexas.com eNewsletter, this prime position is sure to grab the attention of everyone who opens the eNewsletter.

#### FEATURED PLACEMENT

This placement promotes your destination, event, offer, coupon or attraction.

Advertising Rates	
Header Image	\$725
Featured Spotlight	\$1,620
Exclusive Banner	\$900
Featured Placement	\$990

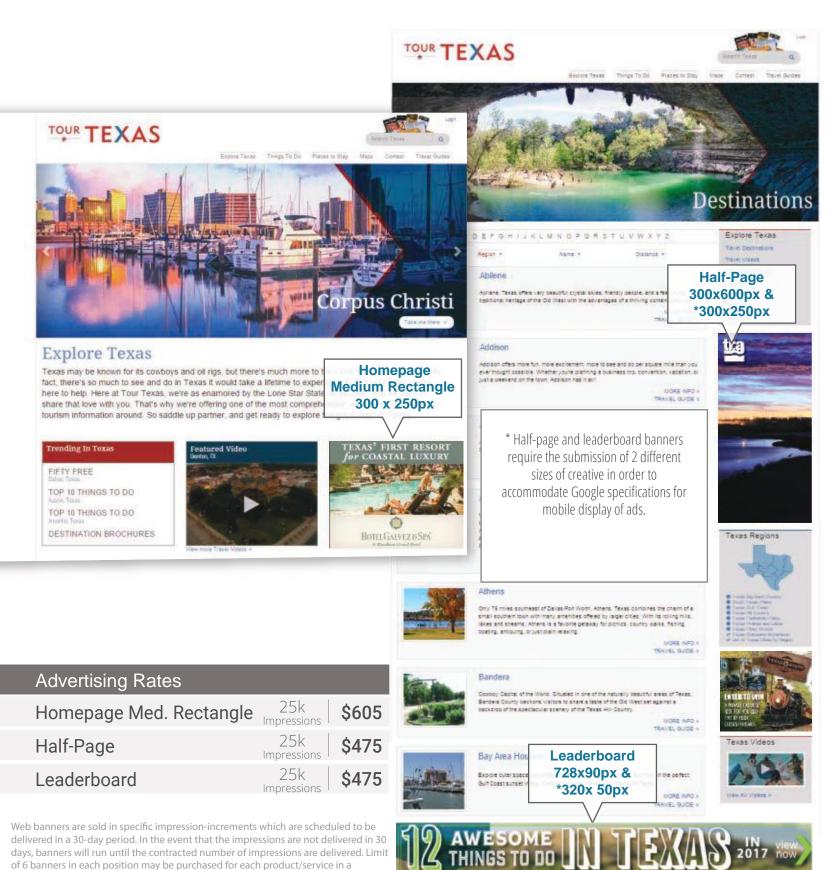






## **WEB BANNERS**

With a variety of creative sizes, banner advertising on TourTexas.com is an excellent option for keeping your brand top of mind on the #1 independent website for Texas travel. Site visitors, people with a higher propensity to travel to and within Texas, can be directed to the advertiser's content on TourTexas.com or to an alternate URL.



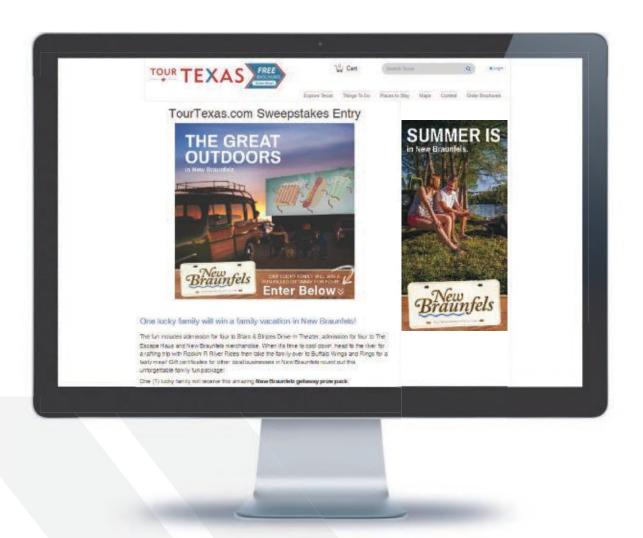
12-month period.





# EXCLUSIVE CONTEST PLUS BANNER

Each month, thousands of TourTexas.com visitors enter the exclusive contest.



#### The advertiser featured in the contest receives:

- ★ High value exposure to those visitors
- ★ Entrant lead information including email addresses
- ★ Placement in each eNewsletter (200,000 sends per month)
- ★ \$2,750 each monthly

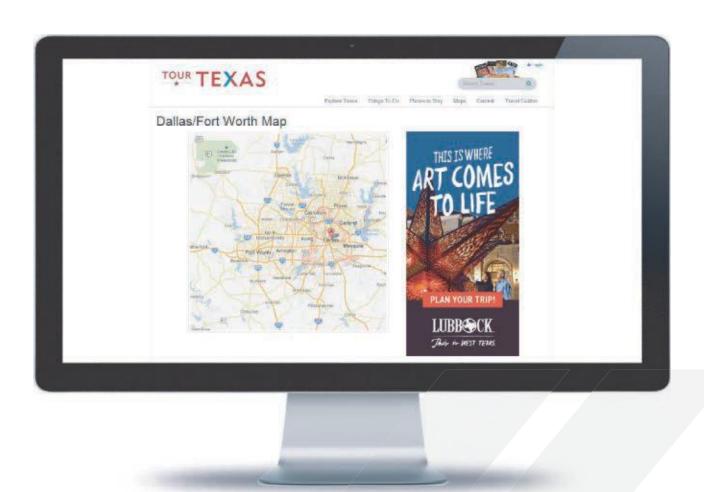






## **EXCLUSIVE MAP SPONSOR**

The Map Sponsor banner will appear on ALL individual map pages, both static and interactive. These are some of our top 10 most visited pages.



- ★ One of the top 10 most visited sections of the site.
- ★ Exclusive Placement: Limited to ONE participant monthly
- ★ Appears to the right of ALL individual map pages
- ★ \$1,600 each monthly





## **EXCLUSIVE APP SPONSOR**

The Tour Texas app sponsor is an exclusive placement with only your ads appearing in every section.



- ★ Client has full run of the app!
- ★ Exclusive Placement: Limited to ONE participant per quarter
- ★ \$1,500 each quarterly



Market your special festival or event to Texas travelers. Sent once each month, the TourTexas.com Hot & Happening Email Update provides wide exposure and great value.

#### **DESIGN SPECIFICATIONS:**

#### **EXCLUSIVE BANNER**

Size: Medium Rectangle (728 x 90 pixels) Format: .gif or .jpg File Size: 25kb or less

#### STANDARD EVENT SPECS

Size: 1 Image (180 x 180 pixels)

Format: .gif or .jpg File Size: 25kb or less

Copy: Up to 100 words and URL

#### FREQUENCY:

Sent the first Tuesday of each month

#### **DISTRIBUTION:**

100,000 Travelers with an interest in Texas

#### **EVENT AD SUBMISSION:**

Submit all materials on or before the 7th of the month prior to the scheduled broadcast to https://materials.ajrmediagroup.com/

Advertising Rates	
Exclusive Banner	\$ 900
Featured Event (Only 1 per issue)	\$ 770
Standard Event (Up to 7 per issue)	\$ 595
Social Promotion	\$ 1,200



Further promote your event with a corresponding social media campaign, sponsored by TourTexas.com.

- ★ Requires the event to also appear in the H&H newsletter.
- ★ Social promotion can run before or after the newsletter is distributed.

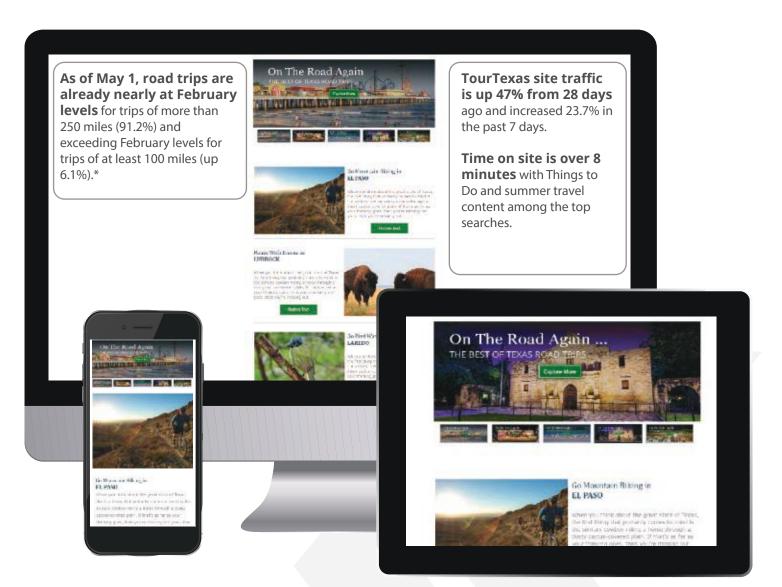






## **TEXAS ROAD TRIPS ENEWSLETTER**

In continuing our support of our Texas Travel Partners and to begin to encourage road trips across our great state, TourTexas has created a special on-going Texas Road Trips e-Newsletter, supported by a new Road Trips section where your newsletter content will live on TourTexas.com. Our first party data, opt-in audience is comprised of known Texas travel intenders and we are offering exclusive access to that audience via both the newsletter and on our site.



★ Newsletter Reach: 100,000+

★ Limit: 8 advertisers

★ Bonus: Site Exposure of 2.3 million annual sessions

**★** \$495 each

#### **DESIGN SPECIFICATIONS:**

#### **TEXAS ROAD TRIPS ENEWS**

Size: 1 Image (350 x 260 pixels)

Format: .gif or .jpg File Size: 25kb or less Copy: Up to 50 words

Headline: 5 words (including city name)

Link: Your URL for the provided call to action button

A R MEDIA GROUP





## **NEWSLETTER TARGETING**

Utilizing email messaging, target the opt-in TourTexas.com audience, allowing you to speak directly to Texas travel intenders who have already actively requested information on visiting Texas.

## Frisco



#### IT'S TIME ... LET'S PLAY AGAIN

Frisco, Texas is a place known for play. From sports and family fun, to shopping and arts and culture. Like everyone, we've been missing the thrill of travel, of connection, of exploring the new and experiencing the fun.

That's why we've been working hard to ensure that your return to Frisco will be both fun and safe.

So go ahead — start making your plans to visit. Frisco's shops, restaurants, hotels and attractions are ready to invite you back to our city.

Things may be a little different, but don't worry: Frisco is still here. Fun is still here.

And now that it's time ... let's play again!

PLAY in Frisco!

#### GET UPDATES AND MORE

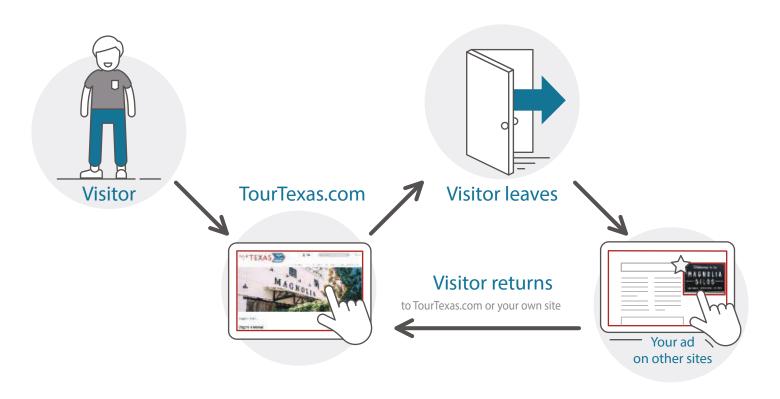
Sign up for Frisco's enewsletter to receive updates on events, attractions, restaurants and more.

- ★ Note the only way to directly retarget to our opt-in audience is through this program.
- ★ Only one client per month.
- ★ Includes all opt-ins for TourTexas from the prior two months.
- ★ List size is entirely dependent upon leads generated for the site from the prior two months.
- ★ \$2,050 each



## AUDIENCE ACQUISITION TARGETING

Target look alike audiences and prospective visitors who have already visited TourTexas.com with a timely follow up message, promoting your destination.



- ★ You may link back to your content on TourTexas.com or to a landing page on your own site.
- ★ Note that the incredibly valuable TourTexas.com audience is not made available on the open exchange. The only way to directly retarget to our audience is through this program.
- ★ 2 clients only per month
- \* \$5000 per month minimum (can be scaled up)

According to AdWeek, 3rd party sources garner more attention to and respect for your content. TourTexas.com has been serving as a trusted 3rd party source for decades to millions of travelers to Texas and is now proudly offering the "Native Texan" campaign to complement your digital marketing efforts.

#### **NATIVE TEXAN CAMPAIGNS INCLUDE:**

- Guaranteed Views
- Exposure on Premium Publisher sites
- Social promotion

- Expanded visibility on the TourTexas.com homepage (for new content)
  - Inclusion in the TourTexas.com Articles library (for new content)
- Reader access to all YOUR points of engagement: Brochures, Videos, Facebook,
- Pinterest, Twitter, Instagram, Newsletter sign-up, Website, App Download, Booking, Ticket Purchasing, Content Pages



### **Native Ad**

Guaranteed 2,500 article views

\$5150

Linked to a custom SEO-Rich article that will:

- Provide referrals to your content pages
- Listed in the Articles section of TourTexas.com and on your content pages

Already had a successful Native Texan article? Put your budget toward re-promoting your article that is already known to resonate with audiences.

\$3500 (Minimum)

2,300 Guaranteed article views

\$5,000

3,300 Guaranteed article views

\$7,500

5.000 Guaranteed article views

Contact Your Account Director or Call

(713) 942-7676

AJRMediaGroup.com





